TAKING HIRING & OUTSOURCING TO THE NEXT LEVEL

INVESTING IN YOUR BUSINESS GROWTH

BUILDING AN ENVIRONMENT FOR SUCCESS

WITH THE DCX 4D[™] PROCESS



THE RIGHT PEOPLE, PROCESSES, PROGRAMS, AND PLATFORMS

The growth of your business depends on having the right infrastructure and controls in place – that means the right people, processes, programs, and platforms. At DCX, we design a blueprint for your business that combines all of these things and that sets you and your team on a path to success.



DESIGN THE BLUEPRINT

The right people, processes, programs, and platforms to set you on a path to success.

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- **US-BASED LEADERSHIP & EXECUTIVE FUNCTIONS**
- DEDICATED TALENT ACQUISITION TEAM
- DCX TALENT IMPROVEMENT MANAGER
- CUSTOMER SUPPORT TEAM
- FAST BUT THOROUGH HIRING PROCESSES
- ONGOING PARTNER MEETINGS & CONSULTATIONS
- EXPERT-LED PROMO & E-COMMERCE ACADEMIES
- STRUCTURED L&D PROGRAMS

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WORKING WITH DCX HAS REMOVED OUR ANXIETY AROUND GROWTH. THE TEAM REALLY UNDERSTANDS HOW TO GROW A BUSINESS AND THEY HELP US GROW TOO. -SHAYNA COHEN, COO, TEAM SCG





FINDING YOU THE BEST GLOBAL TALENT

The battle for top talent in the US requires a new way of hiring and training. We've developed a process for finding, screening, and hiring your next superstar team members in just 4 weeks.



- EXPERIENCED TALENT ACQUISITION TEAM
- WE CAPTURE THE JOB REQUIREMENTS
- WE DRAFT & POST THE JOB REQ
- 8+ KEY SKILLS SCREENED
- SKILLS-BASED QUESTIONS & SITUATIONAL TASKS
- REFERENCE CHECKING
- SHORTLISTING TO 3 CANDIDATES
- INTERVIEW NOTES SHARED
- VIDEO INTERVIEW BLOCK SET UP & HOSTED BY DCX

CANDIDATES ARE ALL:

• FLUENT IN ENGLISH WITH GREAT COMMUNICATION SKILLS

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- WORKED FOR US COMPANIES BEFORE
- DEGREE EDUCATED
- PROFICIENT IN MICROSOFT SUITE

OVER 94% EMPLOYEE ENGAGEMENT RATE



A FULLY-PARTNERED ONBOARDING PROCESS

Once we've found your perfect team members, we'll help you get them onboarded. Our 30-Day Partnered Onboarding process ensures that you're set up for success in both the short and long term.



Deliver your onboarding plan

Your dedicated Customer Success Manager accompanies you on our 30-Day Partnered Onboarding process.

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- DEDICATED CUSTOMER SUCCESS MANAGER
- ONBOARDING & IMPLEMENTATION DASHBOARD
- TEAM MEMBER SET-UP COVERED CONTRACTS, IT, ETC.
- DCX ONBOARDING DAY INCL. INTRO TRAINING
- ONBOARDING BEST PRACTICES & ADVICE
- KICKOFF MEETING
- REGULAR CHECK-IN CALLS
- 3-MONTH CHECK-IN MEETING
- ONBOARDING WRAP-UP SESSION
- ONGOING CUSTOMER SUPPORT
- REPLACEMENT TEAM MEMBERS IF REQUIRED

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DCX HAS REALLY HUMANIZED OUTSOURCING – THESE ARE PEOPLE. THEY AREN'T ANY DIFFERENT TO OUR US TEAM MEMBERS, THEY ALL HAVE A TASK AND ARE DOING THEIR JOBS. THEY ALSO HAVEN'T REPLACED ANYONE, INSTEAD WE'VE ADDED JOBS AND MOVED PEOPLE UP.

-TOM MEISSNER, PRESIDENT, ICOSTORE



SUPPORTING YOUR GROWTH FOR THE LONG TERM

We understand the importance of developing scalable, long-term growth strategies. That's why we continually invest in developing, retaining, and building your DCX Team to minimize turnover and support your business growth.

- ALL CORE BENEFITS & OVERHEADS COVERED
- GENEROUS PTO, WFH & HEALTH PACKAGES
- QUARTERLY BONUSES & ANNUAL RAISES
- STRUCTURED TRAINING & L&D PROGRAMS
- THE DCX PROMO & E-COMMERCE ACADEMIES
- RETENTION BONUSES
- REWARDS & HOLIDAY GIFTS
- MONTHLY EMPLOYEE APPRECIATION MEETINGS
- DAILY 'INSPIRATION' POSTS
- HEALTH & WELLNESS PROGRAM
- TWICE-YEARLY COMPANY PARTIES
- PARTNER TRIPS TO THE PHILIPPINES
 AND MUCH, MUCH MORE!



A long-term commitment to developing, retaining, and building your DCX Team.

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OVER 80% EMPLOYEE RETENTION RATE





WHY NOT TAKE YOUR HIRING STRATEGY TO THE NEXT LEVEL? SPEAK TO THE DCX TEAM TODAY.

